



CASE STUDY:

Global Law Firm

Data security is an information management priority for global law firms. One UK-based law firm keenly felt this need. Data on their equipment included client's most confidential intellectual property alongside their personal data.

Additionally, daily operations required an up-to-date IT estate of office and data centre equipment. How could they balance the need for data security with equipment upgrades? The IT department realised a robust IT asset disposition (ITAD) program was the answer.

ITAD complex that most internal IT departments don't have the staff, time or knowledge to undertake. The firm's IT department understood. Their search for a highly certified, customer centric ITAD firm brought them to Vyta. For ten years we successfully collaborated to deliver a transparent and comprehensive ITAD program.

Some projects required special attention, including decommissioning a large London office. Equipment, including hundreds of employee work stations, was located across six floors, contained both data and non-data-bearing assets. Decommissioning could not put undue strain on the firm's IT staff and had to be completed to a strict SLA.

An additional requirement arose in the planning process. To support the firm's evolving focus on sustainability and being a responsible member of their community, laptops would be donated to charity.

The Solution

Vyta proposed a project plan that included offsetting costs by reselling equipment. The firm confirmed the plan met their data security requirements and would have minimal impact on the daily operations of their live IT environment.

London's small and busy streets and the buildings short loading bay slots presented another challenge. Vyta met this by deploying five engineers at the site each day. Arriving by train, they decommissioned equipment in phases and stored it centrally. Unique identifier labels were adhered to each asset to ensure a chain of custody could be maintained throughout processing. In total the decommissioning was achieved with 24 engineers working days, including nights and weekends, and five lorries.

The Results

Vyta's agile service offering ensured the project was completed on time and to budget,

despite requirements changing mid-stream. Nearly 3,000 assets were resold, with the firm's share of this revenue high enough to offset most of the project's significant costs, as projected. The remaining material was responsibly recycled.

Vyta advised that the firm's charitable goals could be best achieved by reselling the laptops and using the proceeds to purchase new equipment. Vyta's robust remarketing channels generated enough revenue to purchase nearly 100 brand new Google Chromebooks for their charity. The donation helped to close the technology gap experienced by families and children in the firm's local community.

The project provided a decommissioning model that the client has replicated across the UK and Europe with Vyta's support.

“ ”

Vyta's attention to detail, flexibility and tailoring of their service to our specific business requirements have meant that we've always had a fantastic service and we are glad to continue to develop this relationship

SENIOR TECHNOLOGY PROCUREMENT MANAGER